



New Product Development Manager

Vacancy (Full Time)

Rompa has an exciting opportunity for an enthusiastic and highly motivated New Product Development Manager to manage and lead our growing new product team.

Reporting to our Directors, the ideal candidate will be a key member of the management team and be primarily responsible for leading, managing and organising our new product development function

The ideal candidate will have previous leadership/management experience, will be self-motivated, passionate about our business, well organised and willing to take on challenges. You will be eager to innovate and develop your team.

This is an excellent opportunity for an ambitious and experienced product developer keen to further their career within the market leader of sensory provision.

You will be required to develop your own product ideas, and also manage projects starting with initial research, through design and prototyping and to completion.

With your innovative mind and research capabilities you will identify new market opportunities and develop products to meet emerging needs.

The New Product Development Manager will also have specific responsibility for:

- Managing and developing the new product development team.
- Providing regular reports and updating internal stakeholders at meetings.
- Producing budgets and ensuring budgets are met in relation to new product initiatives in the company.
- Researching and sourcing new products, with emphasis on sourcing and developing market leading products. Ensuring all products meet company quality and international safety standards.
- Work closely with and help to grow our panels of advisors, industry experts and client advocates to ensure Rompa's products meet market needs now and in the future.
- Taking a leadership role in the initiation of new product ranges and product refreshes.
- Ensuring manufacturers and suppliers are briefed accurately, effectively and meet required deadlines.
- Building and maintaining strong relationships with our existing supplier portfolio.
- Creating detailed product specifications and designs.
- Providing internal support to our manufacturing and sales team by dealing with customer's technical queries.
- Ensuring current products are accurately documented with supporting Solidworks design and DXFs for manufacturing. This will be an on-going project and will require dedicated time to this activity.

It is important to us to make successful recruitment choices and we believe the ideal candidate should also possess the following skills and attributes:

- Previous leadership / management experience – three years minimum
- Experience with manufacturing techniques and knowledge of design for manufacturing concepts.
- Exceptional people skills and excellent verbal and written communication skills at all levels.
- Excellent time management skills and ability to meet strict deadlines.
- Proficient in the use of Solidworks to create CAD designs.
- Ability to create product videos and graphics for sales, troubleshooting and user guides using Adobe Premiere.
- Enthusiastic and highly motivated with a logical and creative mind.
- Excellent troubleshooting and problem-solving skills.
- Experience of designing products with embedded electronics would be highly advantageous.

This is an exciting time to join one of the world leaders in sensory provision. Rompa is an innovative business consistently producing the very best in new, state of the art products and sensory solutions. Home of the Snoezelen®, Winslow and Older Adults brands, we operate throughout the UK and offer a full installation and mail order service to a varied customer base.

We also have over 50 international partners in our portfolio making us a truly global company.

Our Snoezelen® multi-sensory rooms offer wonderful therapeutic care for children and adults with differing levels of abilities. Our rooms nurture the body and are designed to promote sensory modulation and facilitate the learning and practice of stress management. Our specialist rooms are being used in hospitals, health centres, developmental disability units and many other settings all over the country to help improve people's quality of life.

Should you be interested in the above role, please apply to Lisa Wright (lisaw@rompa.com) with a covering letter, CV and current salary details.